



# WORLD EXPERIENCE IN THE DEVELOPMENT OF PENSION SYSTEMS: GLOBAL TRENDS AND DIFFERENCES ACROSS COUNTRIES

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## **Abstract**

*The pension system and the mechanism for managing its finances require changes that are adequate to the current economic, social and demographic conditions, taking into account the advanced world experience gained by financial science. This necessitates a deep scientific analysis of the problems associated with the implementation of the pension reform, its consequences, the functioning of the pension system and, most importantly, the activities of the state pension fund. The article describes the development of pension systems in the world: the models of pension financing, the structure of pension systems in the world are analyzed. The purpose of the study is to study the economic foundations of the formation of pension systems in foreign countries, identifying the main trends in pension reforms in developed and developing countries in the face of demographic changes.*

*Keywords: Tax burden, pension assets, economic growth, stagnation, GDP, capital market, credit system*

## **INTRODUCTION**

The transition to a market economy demanded radical reforms, both in the field of economics and in the sphere of social policy. The new system of social protection of the population includes state social guarantees, social insurance and social assistance. With the transition to the market in the sphere of social policy, there are significant changes associated with the

formation of new social legislation, the development of the main directions of social policy during the transition period, the implementation of targeted social programs and the creation of new social protection for the population.

Questions of pensions are the most important issues in the field of socio-economic policy of any state. The reconciliation of the various interests of disabled members of society with the rest of it, which directly creates wealth, expresses retirement benefits.

Pension systems emerged about a hundred years ago, and in the process of their development and improvement, they went through more than one stage of reform and development. To date, the problems of pensions, even in developed countries, have again become seriously aggravated. The increasing exacerbation of these problems may be due to the socio-demographic factors of a particular state, which have not always been taken into account when pursuing pension reform policies in the past. In the future, these factors should be taken in the implementation of the reform of pension systems.

### **Social security systems and pension funds**

Almost all countries in the world have established various social security systems to meet the need of the aging population. The accumulated size of pension funds varies under different systems and policies. There are primarily five types of pension systems in terms of whether the funds are accumulated and how they are accumulated (Zheng, 2005).

Table 1. Different social security models

<b>Anglo American model</b>	<b>Continental model</b>	<b>Nordic model</b>	<b>Chilean model</b>	<b>Singaporean model</b>
USA, UK, Canada, Ireland	France, German, Spain	Austria, Iceland, Switzerland	Chile, Peru, Argentina	Singapore

The Anglo-American model: in countries such as the US and the UK, the national pension scheme takes low fees and therefore provides a low substitution rate. The majority of pension funds come from corporate voluntary annuities.

The Continental model: in European countries as represented by Germany and France, the national public pension funds are pay-as-you-go. There is little surplus, and the retirement pension is frequently substituted. The corporate annuity contribution is relatively small; thus, the size of the accumulated funds is limited.

The Nordic European model: in the northern countries, aside from the corporate annuity, the government has established mandatory pension systems through legislation or work unions,

which accumulate large pension funds. This system can be considered a mandatory pension model.

The Chilean model: in Latin America, the Middle East and Eastern Europe, the social security system requires people to have a personal account and to accumulate on a compulsory basis. The funds are completely tradable in the markets. In these countries, pension funds come from self accumulated personal accounts. The Singaporean model: the government has both a national and a personal pension system. The central government controls the interest and announces it regularly, but the interest cannot reflect the real return. The Singaporean pension system is fully funded.

### **Reforming the pension system**

In most developed countries of the world, the demographic situation is characterized by a slowdown in the growth rate of the total number of the working age population or its decline (Ignatov, 2001). In connection with the current demographic problems, it is necessary to identify the main ways to solve the problems posed during the study.

In this case, there is a noticeable tendency for an increase in the number of people aged over 60 or more than 80 years, which undoubtedly causes an increase in the number of disabled members of society and people with disabilities, that is, an increase in the total number of pensioners.

The increase in the number of pensioners should be accompanied by the necessary number of pension payments. The development of the economy and the rise in the standard of living of the population in most developed and developing countries are the reason for the formation of new demographic factors that influence the development of the state pension system and form a new pension structure that meets modern principles.

Among them, first of all, such factors as: an increase in the life expectancy of the population while reducing the birth rate, which undoubtedly is the cause of the imbalance of contributions and payments, as there is a process of shortage of pension contributions for further payments to the incapable population; a sufficiently early retirement, resulting in a decrease in the labor period and the term for the payment of contributions, which also determines the presence of an insufficient number of pension payments; increase the dependency ratio and the load on the working population. Increasing the value of this ratio is a negative factor affecting the level of state pension.

The main factors determining the specificity of the choice of the pension system and the level of its dynamics in countries with different levels of economic development are: the GDP

value and GDP per capita, the size of state budget revenues, inflation and wages, the level and state of life of citizens the state of the capital market (securities market) and credit system.

Table 2. The world's largest state-owned pension funds in 2017 (Pensions & Investments, 2017)

No	Fund	Country	Fund size (billion dollars)
1.	Government Pension Investment	Japan	1443
2.	Government Pension Fund	Norway	1063
3.	National Pension	South Korea	582
4.	Federal Retirement Thrift	USA	531
5.	ABP	Netherlands	494
6.	National Social Security	China	456
7.	California Public Employees	USA	336
8.	Canada Pension	Canada	283
9.	Central Provident Fund	Singapore	269
10.	PFZW	Netherlands	235

Based on these social and economic factors, the availability of a certain economic source of reform and the level of government opportunities, the size of expenditures on the payment of state pensions and GDP, and the level of the wage replacement rate by pension are determined. These indicators are of great importance for assessing the level of sustainability of the pension system and its compliance with the requirements of the modern development of society.

More than 60% of working Americans are ready to postpone retirement in order to replenish personal savings that have become thinner from financial turmoil. Experts believe that with the restoration of stock markets, people will forget about their plans.

Canadian insurer Sun Life Financial interviewed American citizens and found out that 65% of respondents decided to quit at least a year later than planned. This figure has grown by 11% since the first survey was conducted in January of this year.

The same trend is noted in its study by financial company Prudential Financial. According to its analysts, 66% of respondents aged 45 and over said they would have to postpone their retirement, although they had not thought to stay at work before.

Investment company Vanguard Group conducted a similar survey among private investors and found out that 45% of respondents consider retirement delay quite possible, and among 50-year-olds this figure was even higher - 54%.

Official statistics confirms the general trend. In the six months since the beginning of this year, 4.6% of all participants in the American pension program 401 (k) have stopped donating money to its funds. In 2008, these were 3.7%. There are also positive data: 3.9% of the

participants in this program took their money in 2008 due to financial problems, but in the first half of this year, their number dropped to 1.8%.

At the end of XX century pension reforms were spread in almost all countries of the world. The purpose of such reforms was to build and reform in each individual state a renewed pension system that would take into account the changed economic, political and socio-demographic situation and would correspond to the main established global requirements and trends. Pension system reform can take place in three main areas:

1. transition to the modernization of the distributive pension system without the introduction of savings schemes and principles;
2. the transition to the cumulative schemes and a sharp restriction in this distribution sector;
3. adoption of the option combining distribution and accumulative principles.

The third option was chosen in most of both developed and developing countries. By the end of XX century. only five states: Mexico, Chile, El Salvador, Kazakhstan and Bolivia completely abandoned the distribution system and made the transition to cumulative principles. According to the official documents of the European Union, specific goals have been set for the transition to the accumulative system, which cover the time period from 1998 to 2020.

The study of the world experience of pension reform showed that the accumulative system in modern conditions is more preferable, since:

1. there is an increase in aggregate national savings, which is the reason for the increase in investment and economic growth;
2. does not depend on demographic problems that threaten the formation and development of the distribution system;
3. provides a sufficient level of differentiation of the size of the pension depending on the amount of earnings and the effectiveness of the use of pension savings.

In the modern sense of the pension fund is an organization that is engaged in diverse activities. This activity is a process of accumulating money and using it to pay benefits and pensions to each participant.

The first state pension fund was established in Germany in 1889. At the end of the 20th century, pension funds were established in Denmark in 1891, in France in 1895, in Italy in 1898. In the United States in 1935, the Federal Pension Fund Social Security was established.

Accumulated international experience shows that the most progressive way of accumulating pension payments is private pension funds. This provision is confirmed by the fact that some countries have already fully switched to the system of private pension funds. Others combine the functioning of public and private funds, but recently there has been a tendency for

an increase in the number of people who have entrusted their pension savings to non-state funds.

Pension systems are in constant flux, and their reforms are driven by shifting objectives, moving reform needs, and changing enabling environments. Over recent decades, this has led to a number of redirections and innovations throughout the world, including: the introduction or strengthening of basic protection for the vulnerable elderly; the move towards funded and unfunded mandated DC schemes; and increased nudging by governments to encourage benefit coverage and “top-ups” under voluntary and funded provisions (Robert, 2017).

## ANALYSIS AND RESULTS

In almost all developed countries, pension funds, along with various insurance and investment companies, are the main institutional investors in securities markets. Funds necessary for pension investments should have such properties as reliability, profitability and liquidity.

So in the UK the size of shares in portfolios of pension funds is about 77%, in the USA - about 63%, while in France and Switzerland, shares account for only 15% of investments, while the bulk of funds relate to government securities and bonds - 37% and 68% respectively.

According to the statistical office of the European Union, by 2050, the total number of people who have reached working age from 15 to 64 years old will decrease by 52 million, or 17%, in the region. At the same time, over the same 45 years, the number of elderly people 65 years and older will double, making up about a third of the total population of the European Union.

Table 3. The ratio of assets to GDP of 2017 countries (Global Pension Assets Study, 2018)

Market	Total Assets 2017 (USD billion)	Total Assets 2017 (USD billion)
Australia	1924	138,4
Brazil	269	12,9
Canada	1769	107,8
Chile	205	77,8
China	177	1,5
Finland	233	92,8
France	167	6,5
Germany	472	12,9
Hong Kong	164	49,1
India	120	4,9
Ireland	157	48,2

Italy	184	9,6
Japan	3054	62,5
Malaysia	227	73,4
Mexico	177	15,5
Netherlands	1598	193,8
South Africa	258	75,1
South Korea	725	47,4
Spain	44	3,3
Switzerland	906	133,1
UK	3111	121,3
US	25411	131,2
<b>Total</b>	<b>41355</b>	<b>67,0</b>

Table 3...

The 22 largest pension systems in the world, whose total assets are more than \$ 41355 billion and make up 67% of the GDP of their economies. The pension systems of such countries are analyzed: Australia, Canada, Brazil, France, Germany, Hong Kong, Ireland, Japan, the Netherlands, South Africa, Switzerland, Great Britain, Mexico, Chile, India, Malaysia, Spain, South Korea, and the USA.

A more detailed study is devoted to seven of the above listed countries (let's call it the "Big Seven"), excluding seven smaller markets (Australia, Canada, Japan, the Netherlands, Switzerland, the United Kingdom, the USA).

The analysis includes: the volume of assets, the dynamics of their growth, the ratio of the volume of assets to GDP and liabilities.

Asset allocation (by investment instruments).

The distribution of assets by type of pension plans: with defined payments (DB) and established contributions (DC).

The share of private and public sector in pension assets.

In 2017, global pension assets reached 41355 billion dollars, thereby an increase of 13.1% compared with the previous year (assets increased 13.1% in 2017 from USD 36,571 bn the previous year) (Global Pension Assets Study, 2018).

The US remains the largest market in terms of pension assets. The share of 61.4% of P22 assets, followed by the UK and Japan with 7.5% and 7.4% respectively.

In 2017, global pension assets are estimated at USD 41.355 billion, an increase of over 13% in a year. The US is the largest pensions market followed by a significant distance, by the UK and Japan. Together they account for over 76% of all pensions assets.

Table 4. Development of pension systems 2007-2017  
in billions of dollars (Global Pension Assets Study, 2018)

Market	Total assets 2007 (USD billion)	Total assets 2017 (USD billion)	10-year CAGR (USD)
US	15330	25411	5,2%
UK	2686	3111	1,5%
Japan	3002	3054	0,2%
Australia	1086	1924	5,9%
Canada	1209	1769	3,9%
Netherlands	1058	1598	4,2%
Switzerland	539	906	5,3%
South Korea	-	725	-
Germany	391	472	1,9%
Brazil	259	269	0,4%
South Africa	195	258	2,8%
Finland	183	233	2,4%
Malaysia	-	227	-
Chile	111	205	6,3%
Italy	-	184	-
Mexico	108	177	5,1%
China	-	177	-
France	170	167	-0,2%
Hong Kong	75	164	8,1%
Ireland	128	157	2,1%
India	-	120	-
Spain	46	44	-0,5%
<b>Total</b>	<b>26577</b>	<b>41355</b>	<b>4,2%</b>

The markets with the smallest pension assets remain (in descending order): Ireland, India, and Spain.

Hong Kong (8.1%), Chile (6.3%) and Australia (5.9%) in USD terms. France and Spain have had the slowest rates of growth in USD terms since 2007 (-0.2% and -0.5% respectively).

Table 5. Relative weights of each market (Global Pension Assets Study, 2018)

Market	Relative weights of each market	
	2007	2017
Australia	4.1%	4.7%
Brazil	1.0%	0.6%
Canada	4.5%	4.3%
Chile	0.4%	0.5%
China	—	0.4%
Finland	0.7%	0.6%
France	0.6%	0.4%
Germany	1.5%	1.1%
Hong Kong	0.3%	0.4%
India	—	0.3%
Ireland	0.5%	0.4%
Italy	—	0.4%
Japan	11.3%	7.4%
Malaysia	—	0.6%
Mexico	0.4%	0.4%
Netherlands	4.0%	3.9%
South Africa	0.7%	0.6%
South Korea	—	1.8%
Spain	0.2%	0.1%
Switzerland	2.0%	2.2%
UK	10.1%	7.5%
US	57.7%	61.4%
Average	<b>100%</b>	<b>100%</b>

Over the past decade, the share of pension assets of Brazil, Canada, France, Germany, Japan and the UK has declined relative to other markets covered in this study.

Since 1997, bonds, equities and cash allocations have reduced to varying degrees while allocations to other assets (real estate and other alternatives) have increased from 4% to 25%.

Pension fund assets managed by the top 100 alternative asset managers rose to USD 1,612 billion in 2017 according to Willis Towers Watson’s Global Alternatives Survey.

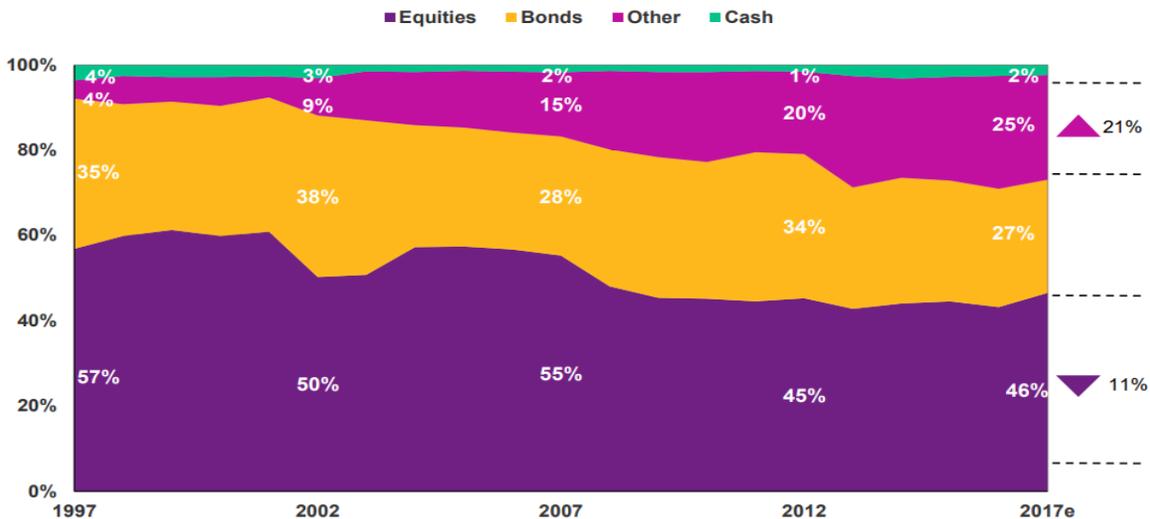


Figure 1. Aggregate P7 asset allocation from 1997 to 2017

In 2017, Australia, Canada, the UK and the US continued to have above average equity allocations.

The Netherlands and Japan have above average exposure to bonds, while Switzerland has the most even allocations across equities, bonds and other assets.

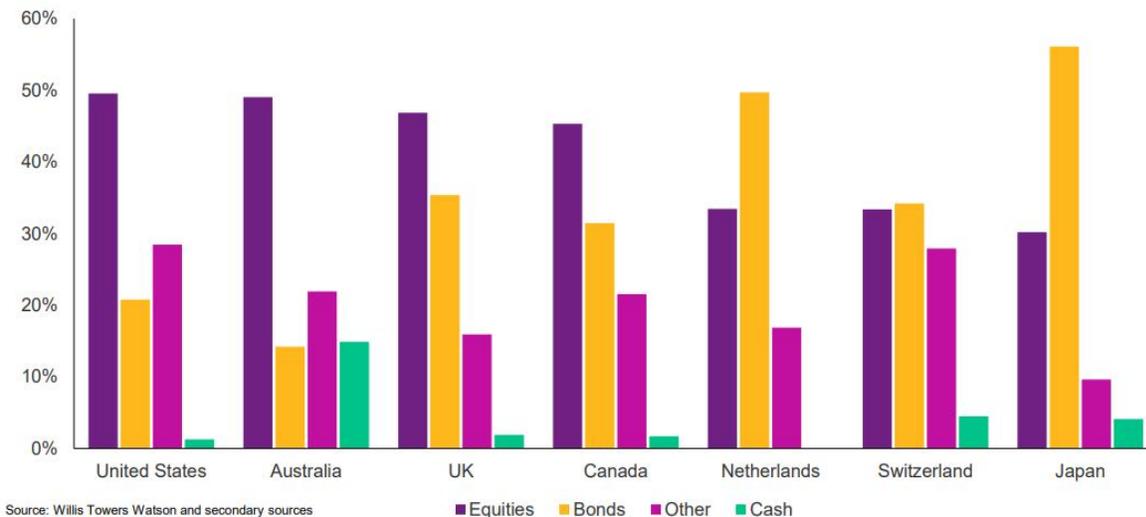


Figure 2. P7 asset allocation in 2017

All developed countries can be divided into two main categories: countries with a predominant level of private pension coverage (Australia, Finland, Denmark) and with a predominant level of government pension coverage (countries such as Belgium, Germany, Italy, and the USA). Private pensions in the first group of countries are obligatory either by law or according to the concluded tariff agreements, which determines a certain level of deep integration into the overall pension system. In the second group of countries, participation in the pension system is voluntary, therefore only a small part of the working population receives a private pension for hire.

In contrast to the developed countries, in which the present-day pension system is adequate, the developing countries create something new in the course of the reforms, which is characteristic of the current development of each individual country. It should be noted that the increase in economic development indicators and GDP indicators allowed certain countries (Latin America, Central and Eastern Europe) to begin large-scale pension reforms or even completely switch to a funded pension system (Kazakhstan, Chile). The results of pension reforms carried out in these countries, we can learn in the future.

The main problem is that states may not be able to pay pensions to their senior citizens and provide them with sufficient medical and social assistance. Economic growth in many countries is not fast enough - the economy of Japan and Western Europe is in a state of stagnation. There is a noticeable decline in the number of the working population, and, accordingly, the number of consumers. In the near future, this process may gain momentum.

These factors further led to an increase in the overall level of the pension burden on state budget bodies and raised to the top management the question of reducing the share of the distributive pension system and increasing the share of the accumulative, for which certain favorable conditions must be created. The experience of different countries shows that reforming the pension system often leads to social discontent, as it can be associated either with an increase in the retirement age, or with the rejection of preferential pensions, or with an increase in contributions to pension funds. All this adversely affects the overall level of pension coverage (Roik, 2000).

Based on the foregoing, it can be concluded that there is a need for a comprehensive study in the field of building pension systems with the definition of the main factors affecting the level of pension insurance with justification of the most important criteria for choosing a strategy for pension reform in countries with different levels of economic development (Nikiforova, 2001).

## CONCLUSION

The study made it possible to formulate the following main conclusions and recommendations:

1. The main tasks facing the pension system in modern demographic conditions are the following: Providing people with a guaranteed income after retirement, so that withdrawal from participation in the labor process does not mean an automatic decrease in living standards. Protection of people of retirement age from increasing risks associated with various social and economic, as well as moral and physical factors.

2. Based on the cross-country comparison and the development of classifications, the study concluded that pension funds occupy a priority position in the structure of the pension system, which are, in fact, a tool for the implementation of pension benefits. Today, a large number of different types of pension funds exist and successfully operate in the world, while, based on international experience, it becomes obvious that private pension funds are a more progressive way of accumulating pension savings.

3. The reform of the pension system, as shown by the study, can take place in three main areas: a) modernization of the existing distribution pension system without introducing savings schemes; b) the transition to the cumulative schemes and the sharp limitation of the distribution component (or even a complete rejection of it); c) the adoption of one or another mixed option, meaning a combination of distribution and savings principles.

4. The analysis of the concepts of pension reforms and the discussions around them conducted in the study made it possible to draw a number of conclusions:

- at the present stage, the reforms of the overwhelming majority of states are not based on the replacement of the existing system, but on its modernization and the introduction of a parallel multi-level scheme combining the state distributive pension system, the accumulative scheme and voluntary pension insurance;

- the transition to the new system in all countries is happening gradually;

- individual elements of the transition, as well as the sources of its financing in each country have specific features;

- the development of concepts of reforms, especially in developing countries, took place under conditions of acute political struggle and often the plans of developers underwent significant changes;

- in many countries there is a lack of development and incompleteness of individual moments of reform;

- in most countries, pension reforms begin under the condition of certain conditions: economic growth and wage increases.

The differences between countries in the concepts of pension reforms are due to different ways and speed of maintenance of savings elements, as well as the nature of the combination of distribution and savings pension systems.

Based on the analysis of the experience of pension reform in developed and developing countries, the study recommended some areas for further reforming the pension system in Uzbekistan: encouraging employers by applying tax rebates and investment incentives, increasing pension contributions, increasing the number of possible placement of funds by pension funds, subsidization of savings accounts by the state, etc.

The main task for the future is to ensure the efficiency and sustainability of the pension system. This leads to the following policy options:

- It is necessary to gradually bring the pension system in line with the requirements of the market, identify additional sources to cover the costs of pension payments, including at the expense of non-state forms of pension insurance.
- Measures to stimulate employment in the labor market (employment programs, retraining programs, etc.).
- Tax reform (reduction of tax burden, etc)

To improve the efficiency of the pension system, it is necessary to pay attention to the proper maintenance of statistical reporting, making decisions on the appointment of pensions in the prescribed manner, the calculation and length of service, observance of the terms for granting pensions, and not requesting additional documents. Pension system reform can take place in three main areas:

- the transition to the modernization of the distribution pension system without the introduction of savings schemes and principles;
- implementation of the transition to the cumulative schemes and the sharp limitation of the distribution sector;
- adoption of the option combining distribution and accumulative principles.

The main advantage of the pension system of Uzbekistan is the stability of its income with a steady and moderate economic development, reliable protection from negative financial disasters, as well as timely payment of pensions guaranteed by the state.

Thus, the main focus of the system of social protection of the population in our country is to consistently ensure the well-being of citizens by constantly increasing the size of pensions and providing practical assistance to pensioners and people with disabilities.

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